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Leap Review 2025: Features, Pros & Cons

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Former Product Review Editor

& 1 other 

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On Leap's Website

Starting price \$79 per month	Client view Yes (web page)
Integrations QuickBooks, Angi, Worldpay	

Our Verdict

Leap isn't standard project management software, nor is it standard construction management software, rather it's a combination of task management, CRM and lead generation software. The platform is clearly meant for small contractors who sell their services to homeowners and perform the work themselves and with the help of subcontractors. In our Leap construction management software review, we cover the basics of the software, what truly sets it apart from its competitors and who Leap is best for.

Pros

- Affordable intro plan
- Excellent mobile app
- Built-in CRM
- Lead gen and nurturing pipelines
- Materials pricing built in
- Customizable workflows

Unlimited storage (55MB per file)

Cons

- Limited project management tools
- No resource management
- Lacks payroll integration

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What Is Leap?

Leap was founded in 2016 as estimating and contracting software but it was acquired in 2021 by Nexa Equity, a company that funded Leap. One year later, Leap acquired JOBPROGRESS, a construction management software company that specialized in providing project and field management tools for residential contractors. Now with the features combined, Leap offers two different products: Leap and SalesPro.

Here are the features that stand out in Leap:

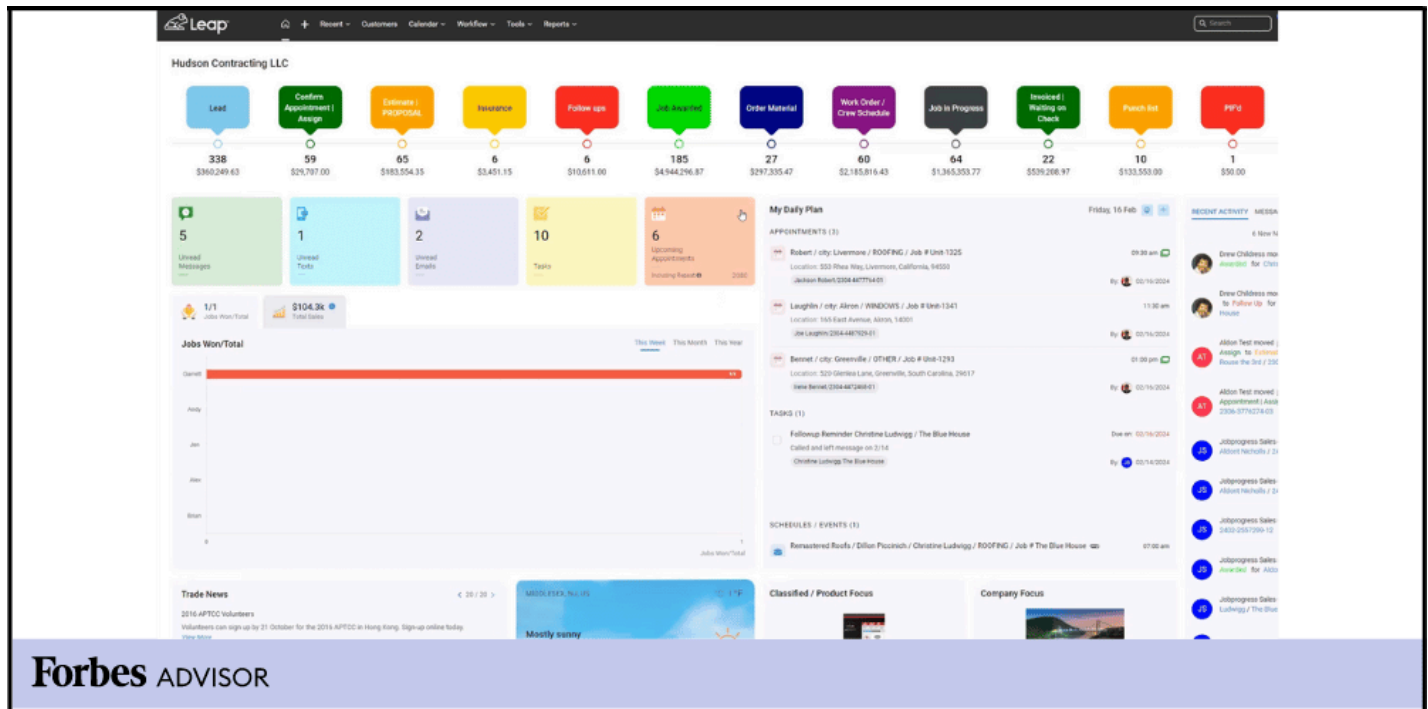
- Provides automated workflows for leads and projects
- Includes contract and estimating tools for home improvement contractors
- Offers a customizable client-facing web page
- Includes integrations with manufacturing companies for accurate materials pricing
- Lead generation tools included
- Integrated text and email for streamlined communication
- Built-in digital signatures
- Integrations with payment processors for accepting online payments

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Originally, we offered a JOBPROGRESS review but now that it's known as Leap, we're taking into account the new and changed features in this Leap review, though it's more of a rebranding than anything. We ranked Leap (formerly known as JOBPROGRESS) high in our [best construction management software](#) list.



What Sets Leap Apart

One of the most common missing features in construction management software is financial management, which Leap covers. Lead generation and nurturing are also rarely built into construction project management apps but Leap focuses on the sales side of things. These are a couple of features that stand out with Leap though it also includes field management and project management features to be an all-in-one solution for small contractors.

Pros

At the top of the list is how Leap helps small contractors manage leads and close deals. The CRM is specifically built for home improvement contractors that tend to sell by phone or in person. The mobile app is nearly as functional as the web version, so it's great for estimators who want to deliver a proposal on the spot. Leap's dashboard has a workflow that's mimicked on almost every other screen but only with the pertinent information for each user or client.

Relatively speaking, it's an affordable option if you consider the features you get for the price. The built-in messaging, document management, onboarding assistance, markup tools, payment processing and digital signatures can replace a lot of other apps you may already be using.

Cons

Given that Leap is primarily a construction management CRM, its biggest drawback is the missing functionality for project management. Though you can create work orders and manage tasks, you can't create

Leap Core Features

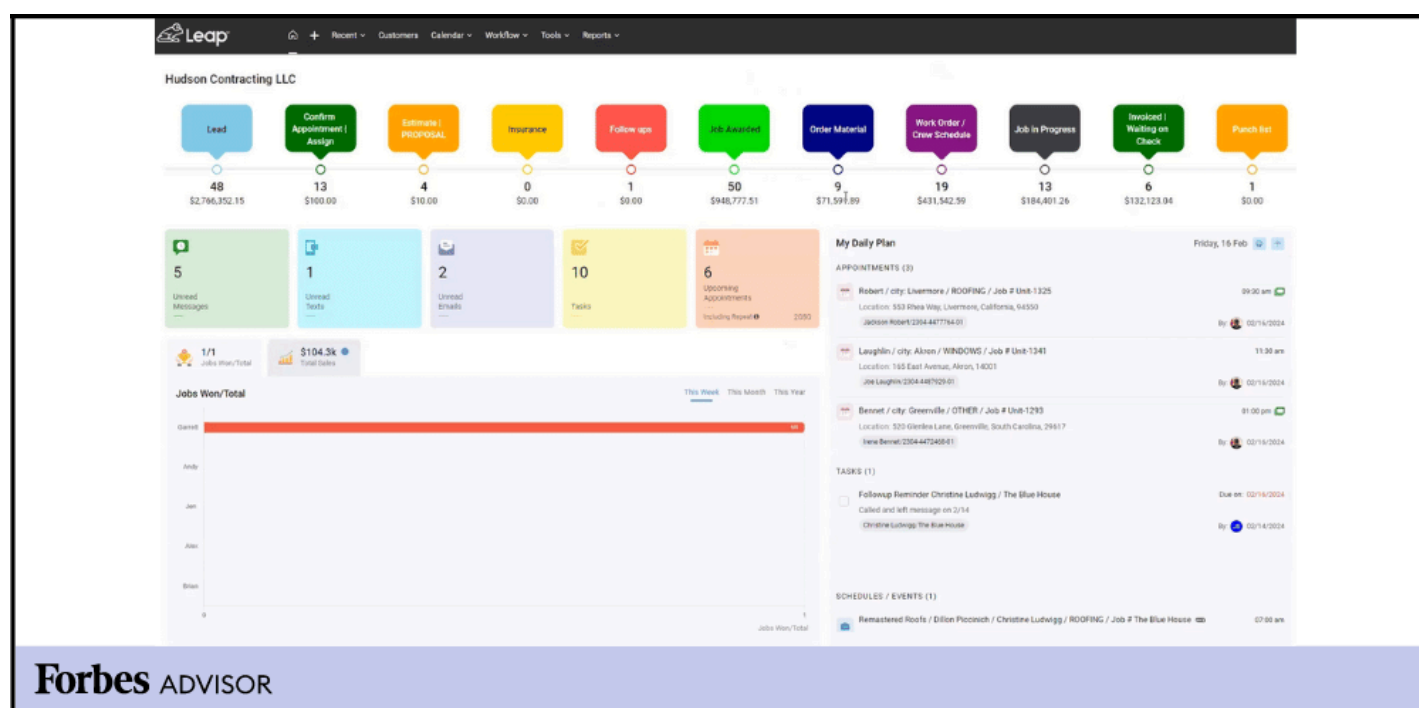
in-app communication and financial tools.

Workflows

Leap's main feature is its workflow. From almost any screen, you get a view of the workflow, which is completely customizable. Given that Leap is focused on lead pipelines, it tends to start with leads and moves down the line to appointments, estimates, follow-ups, jobs, material orders, work orders and so on.

We like that each stage shows how much potential money is there, so it's easy to see where your cash flow is tied up (perhaps in the materials stage) or how much is coming in soon (invoices), for example. You can change these and their order any time you'd like and they change for each user and what's most important to them. So, the workflow will keep the stage for a client, but the numbers will change to reflect only the estimate for the client, their invoice or their change orders.

You can also easily click into any stage to see all the leads, estimates, jobs or other information at once. Plus, it's easy to move from stage to stage by dragging and dropping the stage icons.



Scheduling

One of our favorite features was how scheduling works. You can create a work order from an estimate, which cuts down on manual work in the office. Simply right-click on a signed estimate and generate a purchase order for materials or work order for production and Leap automatically separates line items for each department.

With all that being said, the project management tools are limited. You get progress boards that serve as a clunky version of a Kanban board. As you complete work, you can check off boxes along the lines but there are no Gantt charts or milestones. We didn't find resource management, BIM management or tools for RFIs. But those features aren't always needed for small contractors so it may not matter in your case.

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The screenshot displays the Leap CRM interface. The main area is a calendar view showing job schedules from Sunday to Saturday. Each day has a list of jobs with details like time, location, and assigned personnel. For example, on Sunday, there are jobs at 07:00 am and 08:00 am. The sidebar on the right shows job details for 'subtest, James Jean, JS Construction, j.p. test, Superior Siding'. It includes a 'Trade Type' dropdown set to 'ROOFING', a 'No work type available' message, and a 'Date/Time' field set to '02/16/2024 07:00 AM'. There are also options for 'Recurring' and 'SHOW ADDITIONAL OPTIONS'.

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Client View

Rather than offering a client view, Leap offers a client web page. Once you have any information on a lead, you can send an email with a link to a web page that includes their account information. So they can see before and after photos, change orders, estimates and invoices. They can also communicate with you through the web page, which could eliminate phone calls and emails.

The screenshot shows the Hudson Contracting LLC client web page. The header includes the company logo and name. The main section is titled 'WORK PROGRESS' and shows details for 'JOB TEST JOB 123'. It includes a 'Hi Erica Rusti' greeting, a list of job details (Job Price: \$99,920.82, Tax: \$643.70, Total Amount: \$100,564.52), and a 'Remaining Balance' of \$68,415.80. There is a 'View Invoice' button and a 'Credits/Debits' section. The 'Job Schedules' section shows a calendar for August 2021. The 'Important Documents' section shows a PDF document titled 'erika_house_10_p...'. The 'Proposals' section shows 4 proposals. The right sidebar contains 'Contact Information' (Your Point of Contact: Jidprogress Sales, Cell #: (808) 756-8331, Email: salesdemo@gmail.com), 'Company Information' (Phone: (810) 521-8522, License #: 177777), 'Weather' (Bridgeport, NJ: Partly sunny, 43°F / 29°F), and 'Videos (3)' (Job Progress Demo Highlights).

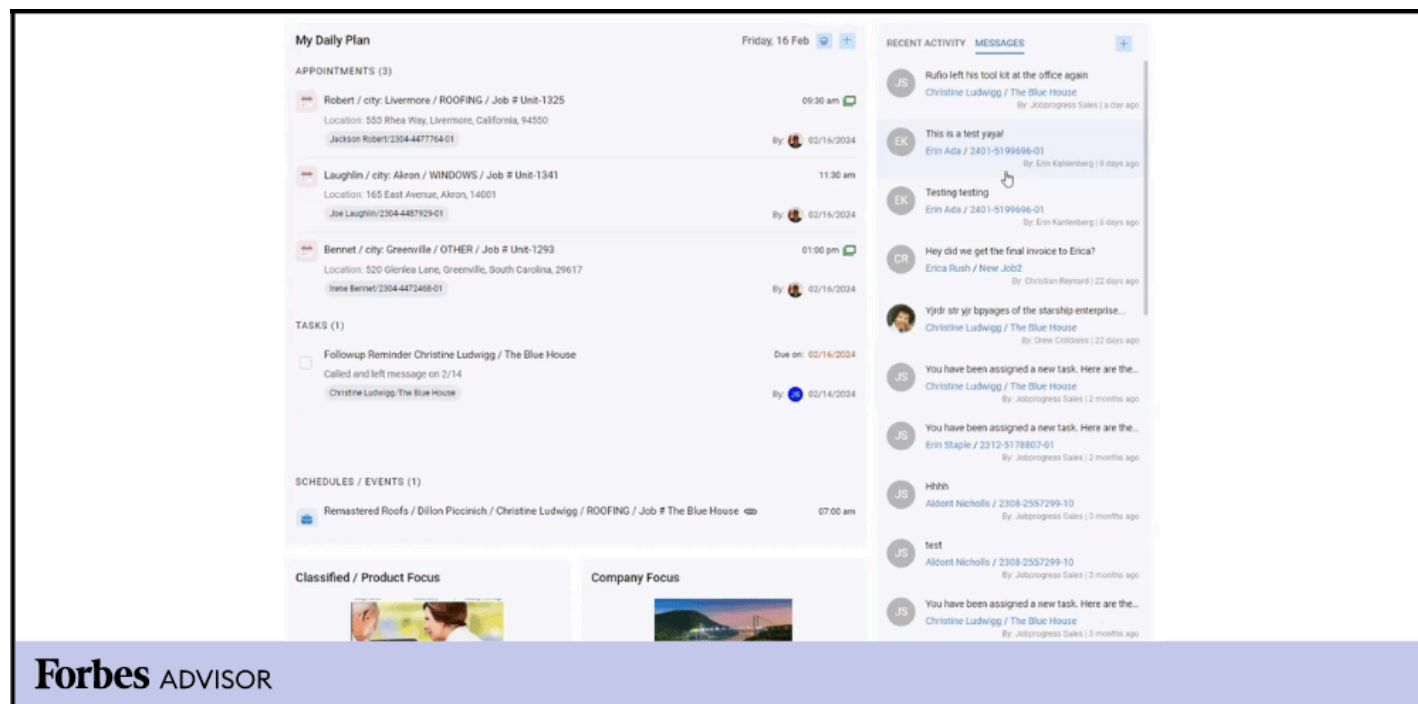
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Software Integrations

As much as we like Leap for construction lead management, it isn't a complete system but that's where integrations come into play. If you're already using a CRM, Leap integrates with a few including LeadPerfection and MarketSharp. There are also measurement apps such as HOVER and EagleView. You can also choose one of several payment processors and manufacturer companies to integrate with Leap.

Communication

Although there are no integrations with Slack or Microsoft Teams, there is built-in communication. You can send messages to anyone on your team or to clients. Email is also built in, so you can easily send an email with attachments instead of sending a message. Additionally, there's light email marketing through automated email sends.

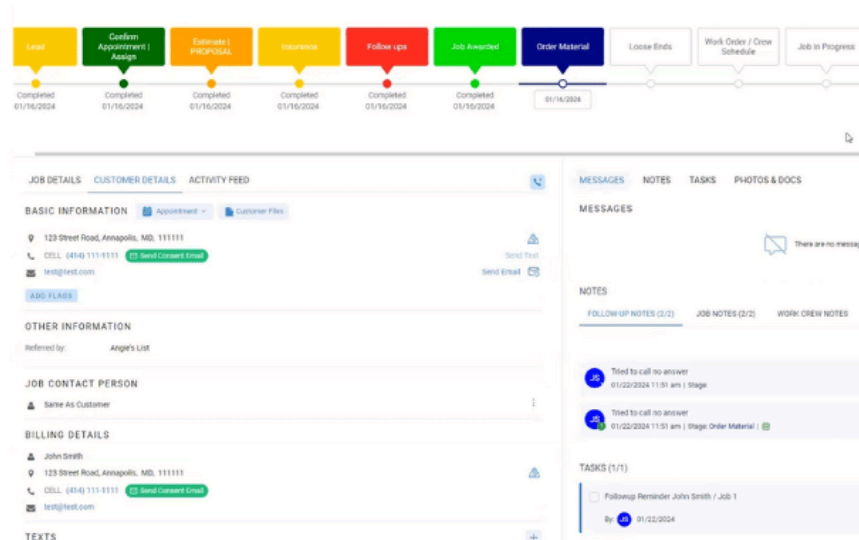


Lead Management

The most developed feature set in Leap is its CRM. The customer relationship management section includes detailed lead intake forms that integrate with WordPress (so you can easily pull in information from your website) and Angi in case you have leads there. We found it was simple to add a new lead and fill out all the fields using macros. The macros must be set up during onboarding but it saves you a lot of time when you're working. Simply choose the macro that makes the most sense and it will fill in the data you need to collect for a lead.

As you nurture a lead, you can move them through the various stages and you get the tools needed for each. For example, after first contact, you're prompted to set up an appointment. After that appointment, you can move them to the estimate or proposal stage and get the documents you need to fill out for estimates. The integrations with suppliers (SRS for now; Beacon coming soon) make it easy to add prices and to get as accurate of an estimate as possible, and you can bring up measurements through an integration such as HOVER or EagleView.

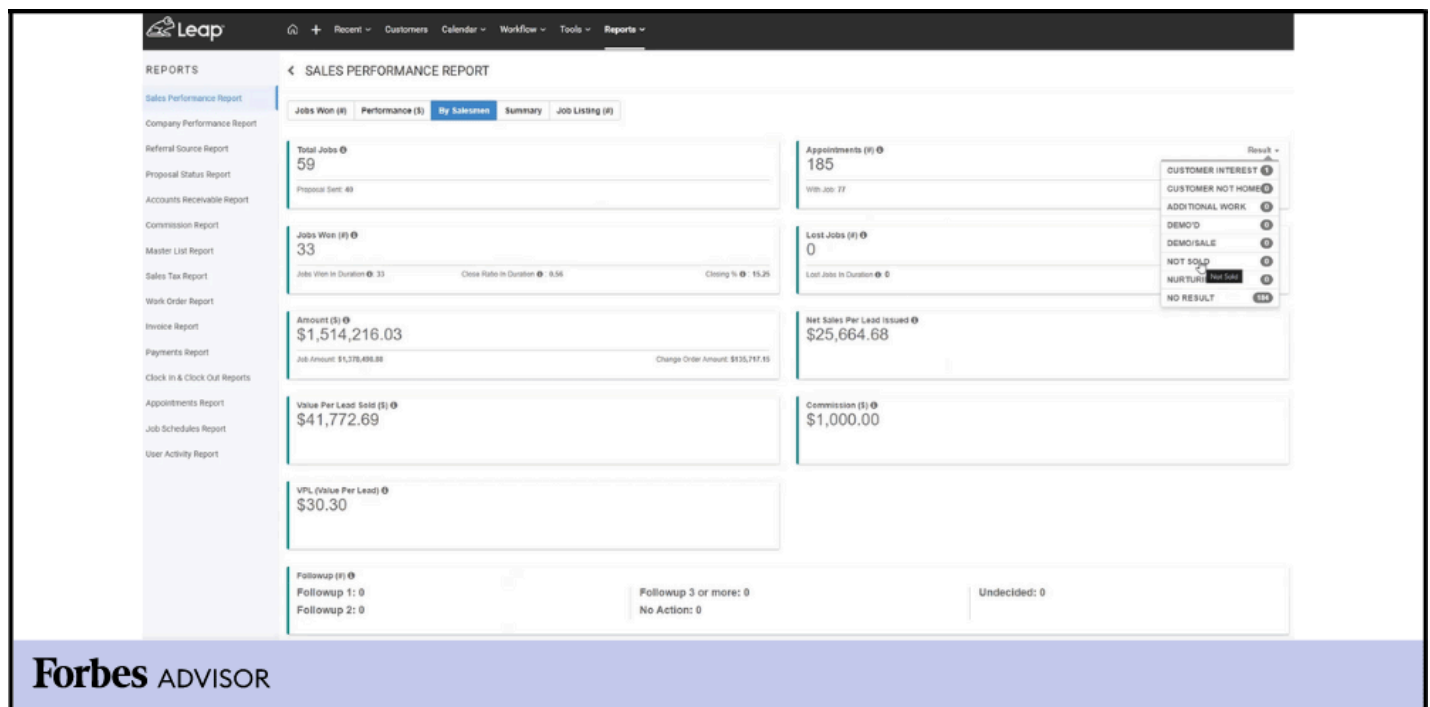
What impressed us the most was how Leap's developers seem to anticipate all the needs of a sales team of a small contractor. From the smart integrations and workflow automations to the in-app communication and photo captures in the mobile app, it seems most needs are met.



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Reporting

Leap provides more than a dozen pre-built reports you can pull any time from the reporting menu. We found the reports were sufficient for small businesses with data showing sales performance, commissions, invoices, work orders, appointments and even user activity. It's enough to analyze why deals didn't close, how users are spending their time and, of course, there are accounts receivable reports and payments reports so you understand where money is coming and going. The only downside to Leap reports is that there is no custom report option but if there's something specific you want to track you may be able to get it through advanced searches.



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Leap Pricing and Plans

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Starting Price	\$79 per month	\$249 per month*
Contract Length	One year	One year
Users	One	Three
Project Management	✓	✓
Lead Management	✓	✓
Customized Workflows	✓	✓
Estimates	✓	✓
Integrations	–	✓
Payment Processing	–	✓
Field Management	–	✓
*There is a \$500 setup fee for this plan.		

Essential

For \$79 per month, you can get the entry-level plan of Leap that includes the basics of the software including the customized workflows, task and project management and lead management. It's enough for a solopreneur who handles sales and work orders on their own. However, you need to figure out pricing for estimates and have your own payment processor. Also, you cannot add more team members to this plan, rather you'd have to upgrade to Leap Team.

Team

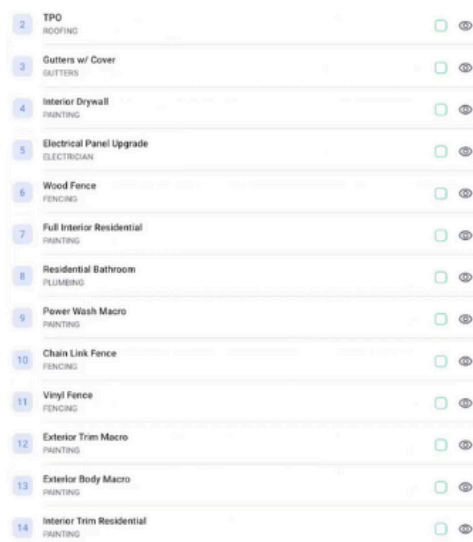
Leap Team includes access for up to three users for \$249 per month with the option to add users for \$99 more per month. You get all the features available on the Essential plan plus built-in materials pricing for estimates, the ability to take payments and digital signatures, automated processes and field management features. There's also reporting, client web pages and subcontractor portals. Scheduling and production management are also available.

SalesPro

SalesPro isn't on the pricing chart above because it's a separate service that complements the Leap software but its focus is on sales teams. It starts at \$297 per month and includes tools for proposals, estimates, CRM, integrated pricing (with discount control) and measurement tool integrations for on-the-spot proposals all home improvement sales teams need.

Leap Setup and Customization

Every Leap plan includes onboarding with a support specialist to help you set up your platform. Leap Essential comes with one onboarding session; Leap Team gives you multiple sessions for onboarding and training. More than anything, we found this is a matter of setting up customizations for how your team works. It's a lot of manual work up front and then just a matter of maintaining the data and learning how to use each feature, though most of the features are self-explanatory.



2	TPO ROOFING	☐	
3	Gutters w/ Cover GUTTERS	☐	
4	Interior Drywall PAINTING	☐	
5	Electrical Panel Upgrade ELECTRICIAN	☐	
6	Wood Fence FENCING	☐	
7	Full Interior Residential PAINTING	☐	
8	Residential Bathroom PLUMBING	☐	
9	Power Wash Macro PAINTING	☐	
10	Chain Link Fence FENCING	☐	
11	Vinyl Fence FENCING	☐	
12	Exterior Trim Macro PAINTING	☐	
13	Exterior Body Macro PAINTING	☐	
14	Interior Trim Residential PAINTING	☐	

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Leap Ease of Use

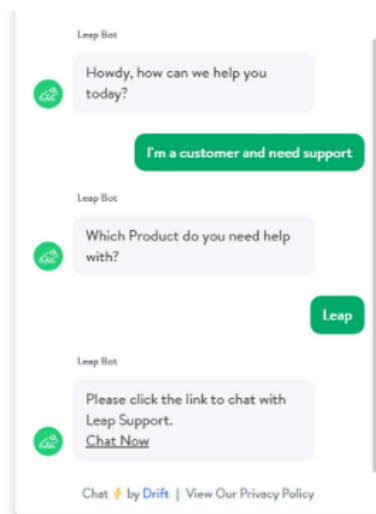
Leap is one of the easiest construction management apps we've used. The labels and color coding means you have little guesswork when it comes to stages and features. It's clear where everything lives and it's intuitive to figure out where to add fields, attachments or send messages. Given that most of what we needed was right there in the dashboard and we could customize it to show precisely what we wanted to see, we were rarely hunting for elusive features.

Leap Security

Leap offers basic security you'd expect of any software as a service. It offers SOC2 and PCI compliance, which is standard for any service that provides payment processing, so your data is safe. It also has advanced encryption of data on its servers and offers fraud protection.

Leap Customer Service and Support

Leap offers email and live chat support. Its hours are 9 a.m. to 5 p.m. ET weekdays. If you need support outside of business hours, you can send an email and you should expect a reply within 48 hours. We reached out with questions about the cost for additional users on the Leap Team plan and received an answer the next day.



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Additional Features

Aside from Leap's CRM features, there are tools that aren't typically included in construction management software. You can accept payments in person or online, create customized estimates, assign work orders to installers and they can clock in on the mobile app and get accurate real-time pricing on materials.

Payments

Rather than integrating with a payment processor or chasing payments from clients, Leap offers LeapPay, its own payment processing solution. It's PCI compliant and built into the software, so you can take payments through your mobile device. You can accept payments online, too. The rate you pay is similar to common payment processors at 2.9% plus 30 cents per transaction; ACH payments cost 0.8%.

Estimates

Standard estimating software usually gives you templates to help guide you through creating an estimate for a client but Leap takes this a few steps further. During onboarding, you can set up macros for estimates to quickly fill out an estimate sheet. This cuts down on time you spend filling out paperwork so you can turn a lead into a client more quickly. The estimating features work in conjunction with measurement and material pricing integrations so you can be as accurate as possible on the fly.

We had no problem figuring out how to save an estimate and create an official document for the client to sign. You can take a signature while in person or email the document to collect a digital signature, so there's no need to integrate a digital signature app.

At your request, we submit the following:

GUTTERS & LEADERS

- Remove old gutters & leaders on entire house.
- Install new .032 gauge 6" seamless gutters & 2" x 3" leaders on entire house with hidden hangers.
- Remove all construction debris.
- Ten year workmanship warranty.

GUTTER & LEADER COLOR:

ANY GUTTER & LEADER COLOR OTHER THAN WHITE THERE WILL BE AN ADDITIONAL CHARGE

REPLACE DAMAGED PINE FASCIA BOARD TRIM AT AN EXTRA CHARGE IF NEEDED (pine trim behind)

Start Date: Agreed upon acceptance of proposal. Completion Date: One to Two days weather perm

We Propose hereby to furnish material and labor complete in accordance with above specifications for the sum of: Dollars

Payment to be made as follows: 20% payment due prior to start of job
BALANCE DUE UPON COMPLETION OF WORK

An additional charge of 2% will be applied to the total cost of the completed job for credit card purchases.
A charge of 2% per month (24% per annum) will be made on past due balance – \$ 5.00 minimum service charge

All material is guaranteed to be as specified. All work to be completed in a workman-like manner according to standard practices. Any alteration or deviation from above specifications will become an additional charge over and above the estimate at an agreed upon price. All agreements contingent upon strikes, accidents, or delays beyond our control.
Note: This proposal may be withdrawn by us at anytime.

Acceptance of Proposal – By signing this proposal I am:
confirming receipt of certification of general liability. The above prices, specifications and conditions are satisfactory and are hereby accepted.
You are authorized to do the work as specified.

Authorized Signature: _____ Signature Date: _____

YOU MAY CANCEL THIS CONTRACT AT ANY TIME WITHOUT NOTICE OF THE 30 BUSINESS DAY AFTER RECEIVING A COPY OF THIS CONTRACT. IF YOU CANCEL THIS CONTRACT, YOU MUST EITHER:
A1. SEND A SIGNED AND DATED WRITTEN NOTICE OF CANCELLATION BY REGISTERED OR CERTIFIED MAIL, RETURN RECEIPT REQUIRED.
A2. PERSONALLY DELIVER A SIGNED AND DATED WRITTEN NOTICE OF CANCELLATION TO: Hudson Contracting, 960 Lincoln Boulevard, Miami, FL 33139.
B. If you cancel this contract within the 30 day period you are entitled to a full refund of your money. Refunds must be made within 30 days of cancellation notice.

Hudson Contracting

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Field Management

Although Leap doesn't offer a lot of field management or project management tools, it offers enough for a small contractor. Workers can clock in and out from the mobile app to track hours. Plus, the mobile app uses GPS to ensure they're on the right job site when they clock in.

Also, there are two calendars available: production and staff. These can help a project manager see who is working which job site on the production calendar and who is working on sales and appointments on the staff calendar. There's also a way to view both calendars with an overlay so you don't double-book yourself or others.

Materials Pricing

Currently, Leap integrates with SRS Distribution so you can get real-time prices for materials and you can order from the app. Once you've activated the integration, you don't have anything else to do. The data you need updates automatically. If there's another distributor you use or prefer, you can work with Leap to import spreadsheets with pricing information but this requires more maintenance. Leap is working with Beacon to create an integration soon.

1 of 1



Hudson Contracting LLC
 560 Lincoln Boulevard
 Middlesex, NJ 08846
 jp@contractorcentral.com
 (732) 555-4455

For: Christine Ludwigg
 Job Address: 1111 Millstone River
 Hillsborough, NJ 08844
 test@jobprogress.com
 (111) 111-1111

Salesman/Customer Rep
 Jobprogress Sales
 salesdemo@jp.com
 (908) 758-8331

Job Id 2001-1061149-01 Job Name The Blue House

Job # The Blue House Work Order # 0359

Work Order Date 11/22/2023

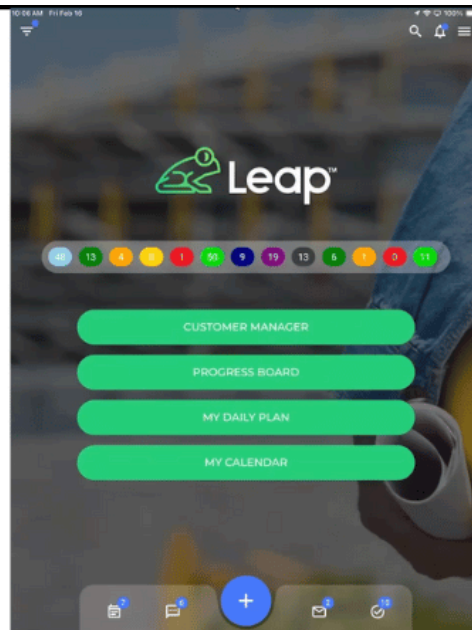
#	Name	Unit
1	Remove & Replace Existing Roof System Trade Type: ROOFING	SQ
2	Additional Pitch Trade Type: ROOFING Description: Additional Pitch tear off and install	Sq

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Mobile App

It's fair to expect the best construction management software to offer a mobile app for its platform but usually it's more limiting than the web or desktop app but that isn't the case with Leap. In its latest mobile app release, it claims the mobile app has 95% of the functionality as the base app. This means that whether you're selling to a homeowner or working in the field, you can use the majority of Leap's features on your tablet or smartphone.

We found that it gets easier to use the mobile app after getting familiar with the web version because of the color coding. Once you associate light blue with leads, for example, the small icons at the top make a lot more sense. So you can find the section you need quickly. You can take photos, add a new customer, adjust a schedule and move a lead through a pipeline through the mobile app.



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Leap Alternatives and How They Compare

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Rating (Out of 5 Stars)				
Starting Price	\$79 per month	\$199 per month*	Custom quote	Free, \$39 per user per month*
Free Trial	–	–	–	Free plan
User Limit	One	Unlimited	Unlimited	Unlimited
Task Management	✓	✓	✓	✓
Client View	✓	✓	✓	–
Document Management	✓	✓	✓	✓
Lead Generation	✓	–	–	–
Integrations	✓	✓	✓	✓
Change Orders and RFIs	–	✓	✓	✓
*Billed annually				

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Comparing Leap to typical construction management software is hardly a fair fight because it's a bit like comparing apples to oranges. Leap offers many of the features you need to manage a small construction business but it's heavier on the lead nurturing and sales side than production. We took a look at some of the common features of the best construction management software to show you the differences.

Leap vs. Buildertrend

If Leap is meant for the small contractor who wants to focus on closing sales then Buildertrend is meant for the small contractor who wants to focus on doing the work after the sale. There is no specific feature in Leap for creating change orders or RFIs just as there's no lead generation in Buildertrend.

Leap vs. Procore

It's difficult to compare pricing for Leap versus Procore because Procore doesn't publish its pricing. Just know that Procore tends to charge its clients a percentage of the total money a company has coming in, so it can be cost-prohibitive for small businesses. The biggest benefits of Procore are how long it has been in the industry and how many integrations it has established. Leap is a far more accessible choice for an SMB.

Leap vs. Fieldwire

run them separately (which means double entry).

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Free version available

Yes

Starting price

From \$8 monthly per user

Integrations

Zoom, LinkedIn, Adobe, Salesforce and more

2 **ClickUp**



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On ClickUp's Website

Free version available

Yes, for unlimited members

Starting price

\$7 per month

Integrations

Slack, Microsoft Outlook, HubSpot, Salesforce, Timely, Google Drive and more

3 **Wrike**



[Learn More](#)

On Wrike's Website

Free version available

Yes

Starting price

\$10 per user per month

Integrations

Salesforce, Adobe, Miro, Netsuite, QuickBooks, SAP

Who Is Leap Best For?

Leap is clearly made for the small contractor who wants lead generation and sales pipelines built into software with light production features. A larger general contractor might find limitations with Leap but for those in the home improvement industries, Leap plus some supplemental apps could be a great fit.

Our Expert Take

In our deep dive into Leap, we found that it’s a nearly complete system for home improvement contractors who want to move from pen and paper or spreadsheets to a fully digital system. The workflow automations make sense and are easy to set up. The macros and integrations with industry-specific apps are excellent shortcuts to make any small contractor’s job less tedious. Leap isn’t a perfect system; it lags when loading documents at times, it’s missing project management functionality and it lacks some construction management software features. It is a solid construction CRM with some scheduling and field management tools, and with the right integrations, it could be a great core system for contractors looking for an almost all-in-one solution.

Frequently Asked Questions (FAQs)

- + Did Leap buy JOBPROGRESS?
- + Is Leap a CRM?
- + Does Leap have a client portal?

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